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| 09:30 – 10:00 | **Registration** |
| 10:00 – 10:15 | **Opening Remarks*** *Mr. Ali Tezölmez, Chairman, DEİK/Turkey-Vietnam Business Council*
* *Mr. Ashraf Mohammed, Deputy Director General of the Procurement, Portfolio and Financial Management Department, Asian Development Bank*
* *A Representative from the Ministry of Treasury and Finance of Republic of Turkey*
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| 10:15 – 10:35 | **Asian Development Bank – Opportunities of Cooperation for Businesses***Mr. Ashraf Mohammed, Deputy Director General of the Procurement, Portfolio and Financial Management Department, Asian Development Bank* |
| 10:35 – 10:45 | **Coffee Break** |
| 10:45 – 11:35 | **The ADB Procurement System*** Types of Opportunities Available (goods, works, services)
* Key Changes in ADB’s 2017 Procurement Framework
* Tips for success in expressing interest in, bidding on, and delivering ADB contracts

*Mr. Ashraf Mohammed, Deputy Director General of the Procurement, Portfolio and Financial Management Department, Asian Development Bank*  |
| 11:35 – 12:30 | **Climate Change in ADB Projects*** ADB’s Operational Plan: Tackling Climate Change, Building Climate and Disaster Resilience, and Enhancing Environmental Sustainability
* Opportunities in ADB Renewable and Urban Energy Projects.

*Mr. Frédéric Asseline, Principal Climate Change Specialist,* *Asian Development Bank* |
| 12:30 – 13:30 | **Lunch** |
| 13:30 – 14:30 | * **Identifying Opportunities on the ADB Website**Country Strategy and Business Plans
* Project Documents and Procurement Plans
* Tender Documents
* Hop-on Opportunities and Contracts Awarded
* ADB Business Center, Procurement page, e-Alerts, and Social Media
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| 14:30 – 15:00 | **Case study: Contract Awarded by a Turkish Firm (Company Name tbc)** |
| 15:00 – 17:00 | **Networking / Bilateral Consultations**  |