

Forum AGENDA, day 1
V-th International Investment Forum «Invest Gagauzia - 2019»
November 8, 2019 ATU Gagauzia, mun. Comrat

Version: 28.10.2019

Time, place	Agenda
9.00 – 10.00 <i>Culture house m. Comrat</i>	Registration and welcome coffee
9:00 – 10.00	Press Work
10.00 – 12.00 <i>Culture house m. Comrat</i>	Official opening, V-th International Investment Forum “INVEST GAGAUZIA – 2019”
10:00 – 10:30	<p>Welcome words. Regional investment climate <i>Working language (translation provided): Russian, Romanian, English, Turkish</i></p> <ul style="list-style-type: none"> • Irina VLAH, Governor (Bashkan) ATU Gagauzia (Gagauz Eri) • Maia SANDU Prime Minister of the Republic of Moldova (tbc) • H.E. Peter MICHALKO, The Ambassador of the EU Delegation to the Republic of Moldova
10:30 – 12:00	<p>Plenary session: Regional Economic Development Moderator: Mariana RUFA, Executive Director of the Association of European Businesses of Moldova</p> <ul style="list-style-type: none"> • H.E. Mrs. Angela GANNINGER, The Ambassador Extraordinary and Plenipotentiary of Germany to the Republic of Moldova • H.E. Mr. Dereck J. HOGAN, The Ambassador Extraordinary and Plenipotentiary of USA to the Republic of Moldova <p>Discussion panel:</p> <ul style="list-style-type: none"> • Irina VLAH, Governor (Bashkan) ATU Gagauzia (Gagauz Eri) • Vadim BRINZAN, Minister of Economy and Infrastructure of the Republic of Moldova • Mrs. Angela SAX, Head of European Bank for Reconstruction and Development • Mrs. Anna AKHALKATSI, World Bank country manager (tbc) • Mr. Antonio CASTILLO, EIB • Mrs. Rodica VERBENIUC, General Director of Moldovan Investment Agency <p>Success Story:</p> <ul style="list-style-type: none"> • Ernesto SEGARRA BOIX, Director of Fujikura Automotive MLD representative office in Republic of Moldova (tentative)
12.30 – 12.45 <i>Culture house m. Comrat</i>	MoU with Kaufland, Marco Hösli, CEO Kaufland Romania Press communication

<p>13.00 – 14.15 <i>Venue: House of Culture m. Comrat, 2nd floor</i></p>	<p>Networking Lunch</p>		
<p>Plenary Sessions</p>			
<p>14.30 – 16.00 <i>Venue: DK, Casa de Cultura m. Comrat</i> Section I. Opportunities for providing personnel for an innovative economy <i>Working language (translation provided): Russian, Romanian, English, Turkish</i></p>	<p>14:30 -16:00 <i>Comrat State University</i> Section II. Gagauzia Career Forum. <i>Working language (translation provided): Russian, Romanian, English</i></p>	<p>14:30-16:00 <i>Comrat State University</i> Section III. Wine tourism to support of the wine industry. <i>Working language (translation provided): Russian, English</i></p>	<p>14:30 – 16:00 <i>Venue: DK, Casa de Cultura m. Comrat, 2nd Floor</i> Section IV. Matchmaking/ B2B <i>Working language (translation provided): Russian, Romanian, English, Turkish</i></p>
<p>Human capital development for an innovative economy in Gagauzia. Moderator: Ana CHIRITA, Association of IT Companies, ATIC Speakers: Liliana NICOLAESCU-ONOFREI - Minister of Education, Culture and Research of the Republic of Moldova, Olesea TANASOGLO – Deputy Governor ATU Gagauzia, Viorel BOSTAN - Rector of the Technical University of Moldova, (tentative confirmed) Serghei ZAHARIA – Rector of Comrat State University, (tbc) Selda OZDENOGLU, Head of TIKa Agency in Moldova. Presentation of Comrat Industrial College “R. ERDOGAN” Marina BZOVI – ATIC Executive Director,</p> <p>Dual Vocational Education in Gagauzia, Oana VODITA, GIZ Dual VET Project Manager for Green Economy.</p> <ul style="list-style-type: none"> • Vera BALOVA, Director Vocational school, • Ivan NEDOV, Head of Batstractor company 	<p>12:00 – 14:30. Exposition of Educational centers and Local companies. Offers of employers in Gagauzia. Prtners: Best people, HR Consulting, Rabota.md; ANOFM, GIZ & SDC.</p> <p>14:30 – 14:50 Investment Opportunities for regional BPO & SHARED SERVICES CENTERS (SSC) BPO & SSC overview, Alina Monacu, GIZ Pedersen & Partners, Shared Services Center (Chisinau, Balti), (tbc) Lilia Silciuc Engelen, Essers data processing (tbc), Diana Vasiliev, Banden de Conde, Efficient Data processing Alexandr Baboglo, Work Point</p> <p>14:50 – 16:00 Career training workshops, Svetlana Scutelnicuic (Best People www.bestpeople.md) (tbc):</p> <ol style="list-style-type: none"> 1. Job Search Strategy: - where to begin? - how to evaluate your abilities? 2. Summary and letters: - how to create a marketing resume? 	<p>Moderator: Tatiana DONCEVA, Head of the pilot project for the creation of the "Regional Center for Business Information and Support for ATU Gagauzia" (RBISC)</p> <ol style="list-style-type: none"> 1. Alla LEVITSCAIA – Director of the Institute for Regional Economic Development. Challenges and development prospects in wine tourism in the ATU Gagauzia. 2. Diana LAZAR, USAID. Opportunities for the development of wine tourism in Moldova with the support of international donors. 3. The path to success in the implementation and promotion of wine tourism in Moldova. (Castel Mimi / Asconi), speaker (tbc) 4. Nini NINOSVILI, Development and promotion of wine tourism in Georgia, Gurjaan Municipality, Georgia. 	<p>Invest Gagauzia in partnership with ODIMM and CCI supported by GIZ & SDC. Bilateral meetings of local SMEs with representatives of international business to integrate SMEs of Gagauzia into the global value chain.</p> <p>Predefined Meetings with international companies and local SMEs. Kaufland Fujikura Automotive Asena Textil Terra Impex Turkish delegation</p>

- **Vasile BELEV** Director of Agrarian College, Svetlii village

- why do I need a cover letter and how to write it?
 3. Interview:
 - How to prepare for an interview?
 - What types of interviews are there and what does each of them suggest?
 - “strange” questions at the interview and how to answer them?
 - typical mistakes at the interview and how to avoid them
 what to wear, how to behave, what to ask and other "little things"

Exhibitors:

- *Local companies*
- *Comrat State University,*
- *Taraclia State University,*
- *Cahul State University,*
- *Technical University of Moldova (UTM)*
- *Comrat Vocational School*
- *Ceadir-Lunga Vocational School*
- *Vulcanesti Vocational School*
- *Pedagogical College Comrat*
- *Dual VET Project*
- *ANOFM*
- *Startups / Incubator Services*

This event is organized with the support of the Economic Policy Advice to the Moldovan Government project, implemented by GIZ Moldova with the financial support of the German Federal Ministry for Economic Cooperation and Development (BMZ) and of the Swiss Agency for Development and Cooperation (SDC)

5. **Ani GRIGOREAN**, Wine festivals as a means of promoting tourism, Yeghegnadzor, Armenia
6. **Valiancin PIMENAU**, Tourism development through local festivals, Slonim, Grodno region, Belarus
7. **Sergei SARI** –businessman, Ltd «Winetage» Startup and first achievements in the wine tourism of Gagauzia.

16:00 Presentation of the Compound “Wines of Comrat”. Closed event for pre-registration.

This event is organized with support of “Mayors for Economic Growth” Initiative and a pilot project of the Executive Committee of Gagauzia by creating a "Regional Center for Business Information and Support for ATU Gagauzia" (RBISC).

<p>16.00 – 16.15 Venue: DK, Casa de Cultura m. Comrat, Comrat State University</p>	<p>Coffee break</p>
<p>16.15 – 17:30 Venue: DK, Casa de Cultura m. Comrat</p>	<p>Section V. Gagauzia - a place for the development of SMEs</p> <p>Moderator: Andrei CRIGAN, Gateway & Partners Anatol USATII, First Deputy Governor of ATU Gagauzia Natalia COJOCAR, Head of the Agency for attracting investments and promoting the export of Gagauzia. Gagauzian offer for SMEs, Investment agency “Invest Gagauzia” Iulia COSTIN, General Director of ODIMM. SME Support Tools Ivan SERBUSCA, Implementation of advisory projects supported by the EBRD Aurel CASIAN, SMEs support tools. Director UIPAC, WB 9tbc) Ion TORNEA, Executive Director APIP. Naional program for suppliers development (tbc) Vladimir CARA, Head of NEXT Association</p> <p>Success Stories: Vladimir Stancu, Local SME transport services provider (tbc) Igor EMILIANOV, CEO Bilargo-Prim, Tiara-Prim. (www.tiara.md), online selling experience, supplier, (furniture, polyurethane, foam, mattress, etc.)</p>
<p>18:00 Avdarma village Avdarma restaurant</p>	<p>Gala Reception and Networking Dinner.</p>
<p>22.00</p>	<p>Transfer to Hotel</p>

Forum AGENDA, day 2
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November 9, 2019 ATU Gagauzia, mun. Comrat

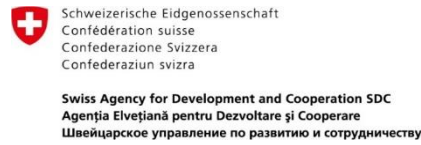
<p>9:00 – 10:00 <i>Venue: Duet Restaurant mun. Comrat</i></p>	<p>Registration of participants and welcome coffee. Register for visits: Comrat, Ceadir-Lunga, Vulcanesti</p>		
<p>10:00 – 11:30</p>	<p>Presentation of Investment Projects. Moderator: Anatol USATII, First Deputy Governor of ATU Gagauzia</p>		
	<p>Ionela COSTACHI, State Secretary of the Ministry of Economy and Infrastructure. (tbc) Marin CERNEA, GIZ. Ceadir-Lunga Industrial platform. SubZone FEZ «Valkanes». Sergiu CAPATINA, Industrial Park Center – industrial developer, (tbc) Mathias von Tucher, Head of Giurgiulesti Free International Port (GFIP), Anatol USATII Project finance as a tool for real investment. Investment Support Tools. Vitalie VLAH, Presentation of the airport project in Gagauzia. Vadim CEBAN, President Moldova Gaz SA Power. Plant project presentation in Vulcanesti Dr. Svetlana GENOVA, PhD, Comrat State University. Presentation of the project of the tourist equestrian center «At-Prolin», ATU Gagauzia Ivan SCRELEA, «Agro Oguz» Association. Presentation of the warehouse and logistics center project «Agro Oguz», Denis Berezan. Igor Ganea, Honey production: sector development perspective. Q&A session</p>		
<p>12:00 – 13.30</p>	<p>Networking lunch. <i>Venue: «Duet» Restaurant, m. Comrat</i></p>		
<p>13.30 – 19.00</p>	<p>13:30 – 17:30 Group 1: visit to m. Comrat (transportation will be provided, registration required)</p>	<p>13:30 – 17.00 Group 2: visit to m. Ceadir-Lunga (transportation will be provided, registration required)</p>	<p>13.30 – 19.00 Group 3: visit to Vulcanesti (transportation will be provided, registration required)</p>
	<ul style="list-style-type: none"> • <i>Comrat Subzone of FEZ «Valkanes» visit, Natalia CIUVALSCAIA</i> • <i>IPC, industrial developer. Success Story, Sergei CAPATINA (tbc)</i> • <i>Fujikura Automotive MLD visit in FEZ subzone Comrat, Jesus LOPEZ</i> • <i>Brownfield visit. Serghei Anastasov, Comrat Mayor. (3700 m2. Visit to the production facility, 2 Buzina str. (Local Public Authority property).</i> 	<ul style="list-style-type: none"> • <i>Ceadir-Lunga SubZone FEZ «Valkanes» visit</i> • <i>Transtest visit, snack production (Banzai trademark) Harlampi MERAJI (tbc)</i> • <i>Visit to production facilities Molodejnaia str, 5</i> • <i>Business Incubator Visit, presentation of the TechnoPark concept, Natalia COJOCAR</i> • <i>At-Prolin horse farm visit</i> 	<p>Transfer to Vulcanesti <i>Industrial sites for development. Greenfield & Brownfield.</i></p> <ul style="list-style-type: none"> • <i>FEZ «Valkanes» visit, FEZ Administrator, Gheorghe CERVEN</i> • <i>TERRAIMPEX visit, fiberglass mesh manufacturing. Ivan CAMBUR, Director</i> • <i>Vit Oil visit, crude oil refining, Sergei MILKAN</i> • <i>Brown field: Visit to the tank farm «Vulcanesti-Petrol» Joint Stock Company, Iuri CVEATKOV Director</i>

19:00 – 20:30	17:30 The «Wine of Comrat» tourist compound visit (dinner for visitors)	18:00- 20:00 «Tomai-Vinex» vinery visit S.A. (dinner for visitors) Tomai village (tbc)	19:00 – 20:30 Visit the family KaraGani wine courtyard (dinner for visitors)
20.30	Transfer to Hotel		
10.11.2019	Gagauzia Wine day / Gagauzia “SARAP YORTUSU“		

Organizers:



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